

Message Text

LIMITED OFFICIAL USE

PAGE 01 LIMA 01803 071634Z

ACTION XMB-04

INFO OCT-01 ARA-06 ISO-00 EUR-12 AID-05 CIAE-00 COME-00

EB-08 FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00 OPIC-03

SP-02 LAB-04 SIL-01 OMB-01 DODE-00 /063 W

-----071636Z 058065 /53

P 071345Z MAR 77

FM AMEMBASSY LIMA

TO SECSTATE WASHDC PRIORITY 3936

LIMITED OFFICIAL USE LIMA 1803

PLEASE PASS TO: ANN FARINA, EXIMBANK

E.O. 11652: N/A

TAGS: BEXP, BPRO, PE

SUBJECT: EXIMBANK GUARANTEE: CENTRAL MILITARY HOSPITAL

REF: (A) FARINA/KOHN TELCON: (B) 76 LIMA 5969

1. ON FEBRUARY 28, MINISTRY OF WAR AGAIN REQUESTED A DELAY OF THIRTY DAYS IN AWARDING INTERNATIONAL TENDER FOR REEQUIPPING CENTRAL MILITARY HOSPITAL. GEN. ALFONSO ICOCHEA DE VIVANCO SPECIFICALLY TOLD COMMERCIAL ATTACHE THAT US FIRM TETT (BILL LATTIMORE), ASSOCIATED WITH LOCAL CONCERN AMERICAN HOSPITAL SUPPLY CORPORATION S.A., WOULD DEFINITELY BE AWARDED US\$5.5 MILLION CONTRACT OUT OF TOTAL PACKAGE OF \$12 MILLION. REMAINDER WILL GO TO WEST GERMAN BIDDERS. TWO OTHER US FIRMS AS WELL AS FRENCH ARE NO LONGER IN THE RUNNING.

2. TRADITIONALLY, PERUVAIN MILITARY FACILITIES ARE EQUIPPED WITH US MEDICAL EQUIPMENT. WEST GERMANS ARE MAKING CONCERTED EFFORT TO WIN THIS TENDER AS WEDGE FOR FUTURE CONTRACTS. MINISTER OF WAR HAS SEVERAL REGIONAL HOSPITALS AND AN OLD-AGE HOSPITAL-HOME PROJECTED FOR 1977-78. KNOWLEDGEABLE SOURCES HAVE INDICATED THAT COUNTRY THAT WINS CONTRACT FOR REEQUIPPING

LIMITED OFFICIAL USE

PAGE 02 LIMA 01803 071634Z

CENTRAL MILITARY HOSPITAL WILL HAVE UPPER HAND AND ALMOST CERTAINLY WIN FUTURE TENDRS. GEN. ICOCHEA MADE IT CLEAR THAT HE PERSONALLY WOULD LIKE TO SEE AMERICANS WIN BUT IF TETT UNABLE TO ARRANGE FINANCING HE WILL HAVE NO ALTERNATIVE BUT TO AWARD TOTAL PACKAGE TO GERMANS.

3. BILL LATTIMORE HAS BEEN IN CONTACT WITH BANK OF AMERICA ON

OBTAINING 60 DAY EXTENSION OF FINANCING COMMITMENT (ALTHOUGH
IT LIKELY GOP WILL ANNOUNCE WINNER BY MARCH 15). HE PLANS
TO BE IN WASHINGTON MIDDLE OF NEXT WEEK TO OBTAIN FINAL
EXTENSION OF EXIMBANK GUARANTEE. PLEASE ADVISE OUTCOME SO THAT
WE CAN KEEP GEN. ICOCHEA INFORMED AND KEEP US FIRM IN THE
RUNNING.
DEAN

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 07-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LIMA01803
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770077-1157
Format: TEL
From: LIMA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770387/aaaacyhm.tel
Line Count: 69
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: be5481bc-c288-dd11-92da-001cc4696bcc
Office: ACTION XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 LIMA 5969
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 01-Apr-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3188610
Secure: OPEN
Status: NATIVE
Subject: EXIMBANK GUARANTEE: CENTRAL MILITARY HOSPITAL
TAGS: BEXP, BPRO, PE
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/be5481bc-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009